

*If you or anyone you know is considering a piano for lifelong enjoyment of music making in your home, please take note of this rare opportunity.*

During the past year, the Department of Music at Columbia University has had the use of new Yamaha pianos through an ongoing arrangement with the Yamaha Corporation of America and their agent Piano Rotation and Replacement of Greater New York. The Department receives new instruments at the beginning of each calendar year. At the end of the year, these pianos are made available for purchase by the public.

*This letter will enable you, a friend or a family member to purchase one of these pianos at a significant saving before they are offered to the general public*

The selection includes Yamaha baby grands, grands, concert grands, professional uprights, studio uprights, decorator vertical pianos and Disklaviers. In addition, the new economically priced Yamaha digital "starter" pianos will be available, along with a complete line of professional digital and ensemble pianos with weighted key actions. All instruments will carry their Full Factory Warranty, and on-site financing and delivery will be available. Also on display will be used and reconditioned pianos from manufacturers such as Baldwin, Steinway, Kawai, Boston and others. Their appropriate warranties will apply.

**There are two ways to view and purchase these pianos:**

- 1) By making an appointment on Friday January 8<sup>th</sup>, or Saturday January 9<sup>th</sup>. **Call 1-800-667-6960 and mention receiving this letter, which entitles you to priority and price reductions. (Preview appointments are highly recommended)**
- 2) By attending the sale to the general public on Sunday January 10<sup>th</sup> from 11 a.m. to 5 p.m. **For further information, please call 1-800-667-6960.**

**The sale, including preview appointments, will take place at:**

29 West 57<sup>th</sup> Street  
2<sup>nd</sup> floor, between 5<sup>th</sup> and 6<sup>th</sup> Avenues (next door to Rizzoli Books)  
New York, NY 10019

**Call 1-800-667-6960 for appointments and information**

We are grateful to the Yamaha Corporation of America for its support of Music at Columbia University. This renewable loan program lets us count on having the highest quality new instruments each year for our Department of Music. Happily, the benefit to us comes along with a benefit to you: your opportunity to save on these pianos helps us to keep fine new instruments available to our students and faculty. Join us in appreciation of this renewable loan program by arranging for a private appointment today.

Sincerely,

A handwritten signature in black ink, appearing to read 'A. Fox', with a stylized flourish at the end.

Aaron Fox  
Professor and Chairman, Department of Music